

Date

Company name

Address

Suburb, State, Postcode

RE: Letter of Support

To whom it may concern,

I am writing in support of Flow Power's Corporate Virtual Power Plant (Corporate VPP) initiative. We strongly support Flow Power's plan to integrate battery storage into our site/s.

The benefits include;

- Reduced electricity costs by shifting load to lower demand periods of the wholesale market.
- Optimisation of renewable generation Power Purchase Agreements with Flow Power
- Minimisation of network charges by reducing load at times of constraint. E.G reduced demand charges
- Participation in demand response activities providing support to the National Energy Market and aimed at reducing our electricity costs
- Provides backup power for our operations, improving our overall site operations.

Through this letter, we acknowledge the supporting role we will provide, including, but not limited to;

- Facilitate the installation of Flow Power's hardware and software systems to automate battery management, site supply and export to grid.
- Assistance with technical and site access to our site to facilitate cost benefit analysis and integration of battery technology at our sites.

We are pleased to offer this support in what we believe is an important evolution of the electrical system and an important development in the ongoing management and reduction of our future electricity costs.

Sincerely,

Name

Position